



The Publisher's Column



Hello good friend, and welcome to our Motorvation Newsletter and to your new 2025 Price Guide. This year all rewind prices have increased. See the article to the right for the details. Be sure to update your Price

Guide with these new pages so your prices and profits will reflect the latest National Averages for motor and pump repairs.

Vaughen's New Digital Price Guide

In January of 2024 we released Vaughen's Digital Price Guide. It looks just like your printed book, and is so easy to use. You can take it with you wherever you go. Use it on your computer or cell phone.

We are now offering the Digital Price Guide to current Book or Vaughens.com subscribers at a special low price. You can now add a Digital Price Guide subscription to your account for a small additional fee. 600 HP subscriber special offer = \$130 yearly. 5000 HP subscriber special offer = \$195 yearly. Turn this page over to see all the Digital Price Guide has to offer. Then call us at 800-828-4436 to order. We can't wait for you to try Vaughen's New Digital Price Guide!

New 2024 Wage & Benefit Guide

During the spring of 2024 we conducted our seventh Wage & Benefit Survey. The updated information is available on Vaughens.com under the Manager's Tools tab. Use our updated Wage and Benefit Guide to see if your wages and benefits are truly competitive. Helps you attract and keep good employees.

2025 Projects – What Do You Need?

We are always looking for new information and tools to provide our subscribers. If you have any ideas for new pricing data we could provide give us a call at 800-828-4436 or email us at sales@vaughens.com.

Remember, we are always available at 1-800-Vaughen to help you with any or all of your pricing needs. We wish you a happy, healthy, and prosperous New Year.

Donald M. Lammers

Donald M. Lammers
Publisher

Vaughen's 2025 Price Guide Improvements

Each year we update all of our National Average Prices for motor and pump repairs, Billing Rates, and Markups based on the data from our annual Survey. The General Information section has also been updated with new pricing for shop supplies, mileage charges for field work, and pickup and delivery mileage charges. To make it easy to find information each topic is clearly identified with a bold heading. Take a few minutes and review the headings or read through the table of contents to see all the useful information included.



Your
New 2025
Edition is
Here

Vaughen's 2025 Pump Repair Guide has been completely updated with new Condensed Price Lists and Machined Parts Prices.

Also included in this section are labor hours for pump repairs, dimensional drawings for machined parts, and Vaughen's Pump Repair Checklists. To demonstrate how easy pricing pump repairs can be using Vaughen's Condensed Price Lists and Checklists we have added Pump Pricing Examples to Vaughens.com. These examples can be found on Vaughens.com under the Pump Pricing tab.

The Labor and Material Guide information has remained the same this year so we have just included a new title page and the latest quarterly update on material costs for this section. The 4th Quarter 2024 update will be faxed to all current subscribers in mid-January 2025. If you no longer have a fax machine the current and all past updates can be found on Vaughens.com under the L&M Tools tab.

Also enclosed is your 2025 Pocket Pricing Pal.

Additional Pals are available for \$10 each while supplies last. Additional copies of Vaughen's Motor and Pump Repair Price Guide can be ordered at 33% off your first subscription fee. Call 1-800-828-4436 for details or to order.

2025 Survey Results – All Prices Are Updated!

This year 156 shops replied to our Annual Pricing Survey. Thanks to all of our subscribers who took the time to complete the survey!

Here are the results of our survey:

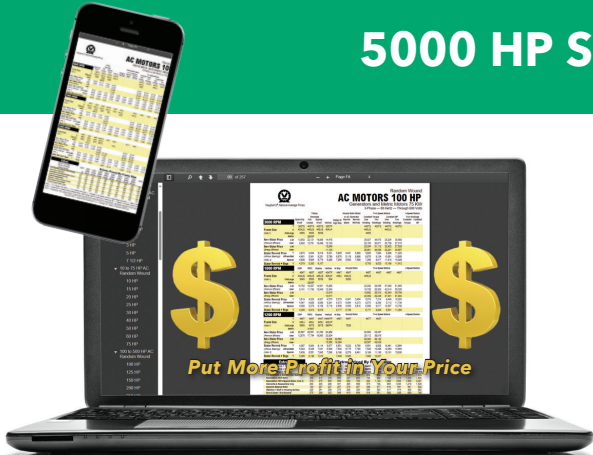
- AC random-wound rewinds are up 7.0%
- AC form-wound rewinds are up 7.0%
- DC rewinds are up 9.0%
- Extras prices are up 4.0%
- Hourly billing rates are up 7.1% to 10.6%
- AC random-wound new motor markup is up 5.0%
- New motor prices have been updated

SPECIAL OFFER VAUGHEN'S NEW

MOTOR & PUMP REPAIR ONLINE DIGITAL PRICE GUIDE

Current Book or Vaughens.com subscribers can order for a small additional fee.

600 HP Subscribers = \$130/yearly
5000 HP Subscribers = \$195/yearly



ONLINE DIGITAL PRICE GUIDE

QUICKLY LOOK UP OUR PRICE PAGES on YOUR COMPUTER or CELL PHONE!

- **The Digital Price Guide looks just like our printed book.**
 - All the information from our printed book is included.
 - You can quickly lookup Vaughen's National Average Prices in the shop, on the road, or at the office. You will always have your Price Guide at your fingertips.
 - Anyone from your location can use the Digital Price Guide.
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Available in 600 HP and 5,000 HP versions!

30 DAY USE-IT-AND-SEE GUARANTEE: Examine our Price Guide or Vaughens.com FREE for 30 days with no obligation. You have nothing to lose!

VAUGHEN'S NEW ONLINE DIGITAL PRICE GUIDE

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Submersible Pumps 40-250 HP
Clear Coupled Pumps
API Chemical Process Pumps
Horizontal Split Case Pumps
Vertical Turbine Pumps
Machine Parts Pricing
Labor and Materials Guide
Heavy Standards

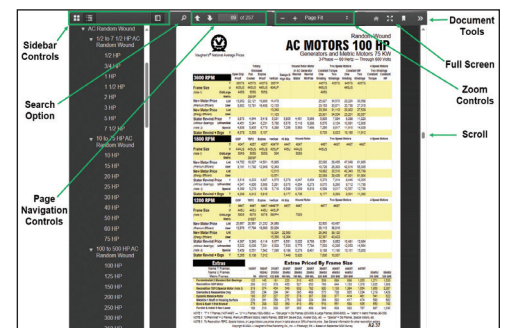
AC MOTORS 100 HP
3 Phase - 60 Hz - Through 100 volts

| Frame Size | 100 | 112 | 132 | 160 | 180 | 200 | 225 | 250 | 280 | 315 | 355 | 400 | 450 | 500 | 560 | 630 | 710 | 800 | 900 | 1000 |
|------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 3000 RPM | 1.00 | 1.10 | 1.20 | 1.30 | 1.40 | 1.50 | 1.60 | 1.70 | 1.80 | 1.90 | 2.00 | 2.10 | 2.20 | 2.30 | 2.40 | 2.50 | 2.60 | 2.70 | 2.80 | 2.90 |
| 1800 RPM | 1.00 | 1.10 | 1.20 | 1.30 | 1.40 | 1.50 | 1.60 | 1.70 | 1.80 | 1.90 | 2.00 | 2.10 | 2.20 | 2.30 | 2.40 | 2.50 | 2.60 | 2.70 | 2.80 | 2.90 |
| 1200 RPM | 1.00 | 1.10 | 1.20 | 1.30 | 1.40 | 1.50 | 1.60 | 1.70 | 1.80 | 1.90 | 2.00 | 2.10 | 2.20 | 2.30 | 2.40 | 2.50 | 2.60 | 2.70 | 2.80 | 2.90 |

Extras

| Frame Size | 100 | 112 | 132 | 160 | 180 | 200 | 225 | 250 | 280 | 315 | 355 | 400 | 450 | 500 | 560 | 630 | 710 | 800 | 900 | 1000 |
|------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 100 | 1.00 | 1.10 | 1.20 | 1.30 | 1.40 | 1.50 | 1.60 | 1.70 | 1.80 | 1.90 | 2.00 | 2.10 | 2.20 | 2.30 | 2.40 | 2.50 | 2.60 | 2.70 | 2.80 | 2.90 |

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